

www.indytrafficclub.org



MISSION:

To promote closer relationships through networking, building mutual understanding among members and stimulating education in transportation, warehousing, logistics, and supply chain management.

Did You Know...

As of this month, there are **140 companies** represented in the Traffic Club membership.

1st Priority Services-RR Donnelley Co.	Lighting Resources	Tabco Print and Promotions
ABAS Consulting	Liquid Transport Corp	The Austin Group
ABF Freight System Inc	Louisville & Indiana Railroad	The Hill Group Inc
Aflac	M&M Transport Services Inc	Thermo King of Indiana Inc
AIM NationalLease	Marvin Johnson & Associates	TKO Graphix
American Sleep Medicine	Maxim Services, LLC	TNT Powerwash Inc
Arthur J Gallagher Risk Mgmt Serv	MBA Professional Services, LLC	Transcorr LLC
Averitt Express	MED/Dispose Inc	TruckersB2B Inc
Avram Worldwide	Mid-States Power & Refrigeration	TWS Inc
BNB Battery, LLC	MKM Distribution Services Inc	Underwood Machinery Transport Inc
Carter Logistics	Morgan Keegan	USDOT-FMCSA
Carter Truck Lines	Multi Modal Trucking Inc	Venture Logistics
Celtic International	National Transportation Consultants	Vertical Alliance Group
Central Transport	Nice Pak	Waitt Trucking Inc
Clarke Power Service	Old Dominion Freight Lines	WhiteHorn, LLC
Commercial Transport Inc	Pace Air Freight	Worthington Company
CTM Global Logistics	Palmer Leasing Group	Xtra Lease
Cummins Crosspoint LLC	Palmer Trucks/Kenworth Indpls	Zimmer Welding Co
D-A Lubricant Company Inc	PB Logistics Services	
DB Schenker	Perfect Transportation LLC	
Dickinson Fleet Services	Pilot Freight Services	
Driving Ambition Inc	PNC Bank	
Exel Transportation Services Inc	PrincetonOne	
FedEx Ground	Qualcomm	
Galagher Benefit Services	Quick Fuel/Jacobus Energy	
Global Logistics	R&D Transport Inc	
Go-To Transport	RC Foster Truck Sales Inc	
Grammer Industries	Reindeer Auto Relocation	
Guardian Auto Glass	RG Transport	
Harrison College	RUAN	
Heavy Transport Inc	Ryder	
Hogan Motor Leasing	Saint-Gobain Containers Inc	
Horizon Freight Lines	Saint-Gobain Verallia	
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Indy Truck Sales	Schneider National	
IU Health Occupational Services	SET Environmental Inc	
J&J Transportation	Simple Trek	
Jan's Computing Service	SRT Logistics	
Katz, Sapper & Miller LLP	Star Leasing Company	
Kid Glove Service Inc	Stoops FL QT Inc	
L D Leasing Inc	Superior Trucking Payroll Service	
Langham Logistics	Switzer Transportation	

“Our membership is growing and our hope is to continue this growth in 2012. If you know someone that would be a good fit for membership, please direct them to our website, www.indytrafficclub.org to fill out the easy, online membership application.”

*-Jeremy Reymer
Driving Ambition, Inc.*

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ITC News is the official publication of the Indianapolis Traffic Club. Please submit questions, comments and articles for consideration to the editor:

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PRESIDENT'S MESSAGE



**2012 ITC PRESIDENT,
Jeremy Reymer
Driving Ambition, Inc.**

Happy New Year! I'm excited to announce that 2012 will be another great year of opportunities for ITC members - opportunities to network, opportunities to learn, and opportunities to grow.

The Club's talented Board of Directors has already begun working on a number of educational, social and networking events that will continue to bring significant value to its members.

Be sure to visit the ITC website, www.indytrafficclub.org, where you can easily renew your membership online, sign up for sponsorship and advertising opportunities, view and register for upcoming events, and donate to the ITC scholarship fund. We've even made all transactions very easy by allowing payments online.

Special thanks to all of our great sponsors whose support allows us to hold great events each year. We always encourage ITC members to do business with other members, especially those who are sponsors. For information on how you can be a sponsor, please visit the ITC Sponsorship Page on our website.

On behalf of the 2012 Officers and Board of Directors, I greatly appreciate your participation as we lay the foundation for a great transportation industry in Indianapolis.

Don't forget to join the ITC's Facebook Page and LinkedIn Group!

See you soon!

Jeremy



ITC SOCIAL HOUR

**Come network with other ITC members at
First Thursday's Social Hour at 6:00pm!**

Dates:

March 1st

*Note: No February
social hour due to
Super Bowl.*

Where:

Tavern on South
423 W. South Street
Indianapolis, IN 46225

Easy parking in lot

Invited:

Members
Non-members
Customers
Vendors
Co-workers

**This is a casual gathering and a chance to come, hang out
and relax with other industry professionals.**

ANNOUNCEMENTS



ITC is LinkedIn
 ITC offers another way for Traffic Club Members to connect online. Sign up to join the group — it's growing fast, over 150 members! Share industry news or start a discussion.



Connect with the Indianapolis Traffic Club on Facebook!
 See photos, post comments and connect with other Traffic Club Members. Don't forget to 'Like' our page!



If you are looking for a job or looking to hire, check out www.indytrafficclub.org to see job postings and candidates.

Wisdom for Retirees ITC, IMTC, RTC

Lunch at Sisters' Place
 215 Terrace Place
 1st Thursday of each month
 11:30 a.m.

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Hours of Service Final Rule

reprinted from www.fmcsa.dot.gov

The effective date of the Final Rule is February 27, 2012, and the compliance date of selected provisions is July 1, 2013.

The table below, pulled from the FMCSA's website, summarizes the differences between the previous HOS Rule and the new HOS Final Rule published in December 2011:

SUMMARY OF 2011 HOS FINAL RULE PROVISIONS
Changes Compared to Current Rule

PROVISION	CURRENT RULE	FINAL RULE COMPLIANCE DATE JULY 1, 2013
Limitations on minimum "34-hour restarts"	None.	(1) Must include two periods between 1 a.m. – 5 a.m. home terminal time. (2) May only be used once per week.
Rest breaks	None except as limited by other rule provisions.	May drive only if 8 hours or less have passed since end of driver's last off-duty period of at least 30 minutes. [HM 397.5 mandatory "in attendance" time may be included in break if no other duties performed]
PROVISION	CURRENT RULE	FINAL RULE COMPLIANCE DATE FEBRUARY 27, 2012
On-duty time	Includes any time in CMV except sleeper-berth.	Does not include any time resting in a <u>parked</u> CMV. In a moving property-carrying CMV, does not include up to 2 hours in passenger seat immediately before or after 8 consecutive hours in sleeper-berth. Also applies to passenger-carrying drivers.
Penalties	"Egregious" hours of service violations not specifically defined.	Driving (or allowing a driver to drive) 3 or more hours beyond the driving-time limit may be considered an egregious violation and subject to the maximum civil penalties. Also applies to passenger-carrying drivers.
Oilfield exemption	"Waiting time" for certain drivers at oilfields (which is off-duty but does extend 14-hour duty period) must be recorded and available to FMCSA, but no method or details are specified for the recordkeeping.	"Waiting time" for certain drivers at oilfields must be shown on logbook or electronic equivalent as off duty and identified by annotations in "remarks" or a separate line added to "grid."

TMC Annual Meeting Features ATA Chairman, Special Rate for First-Time ATA Fleet Attendees

reprinted from www.truckline.com

ATA Chairman Dan England, Chairman, C.R. England, is the featured speaker for the Industry Awards Luncheon at the American Trucking Associations' Technology & Maintenance Council's (TMC) 2012 Annual Meeting and Transportation Technology Exhibition, February 20-23, at the Tampa Convention Center, Tampa, Florida.

ATA President & CEO Bill Graves describes the TMC Annual Meeting as a "must-attend event" for all fleet equipment and maintenance professionals – and TMC is making that easy in 2012: First-time attendees from ATA-member fleets can register for the meeting free and TMC has lowered registration fees for the 2012 Annual Meeting for fleet attendees who are members of TMC or ATA to \$195—a \$300 savings off the non-member rate.

TMC's Transportation Technology Exhibition is expected to include more than 300 exhibitors featuring the latest technology to help fleets improve safety and efficiency. Trucking's complete technology trade show will include the latest models of medium- and heavy-duty vehicles, specialty and alternative-fueled vehicles, components, safety and information technology and services.

"Early Bird" registration on or before Feb. is \$495 for non-fleet TMC or ATA members, and \$595 for nonmembers. After Feb. 6, registration is \$595 for non-fleet TMC or ATA members, and \$695 for nonmembers. A spouse's package is available for \$275. Info. available online at <http://tmc.truckline.com>. Contact TMC at 703-838-1763.

HOS News Release

FMCSA 37-11
 Thursday, December 22, 2011
 Contact: Candice Tolliver
 Tel: 202-366-9999

U.S. Department of Transportation Takes Action to Ensure Truck Driver Rest Time and Improve Safety Behind the Wheel

WASHINGTON - U.S. Transportation Secretary Ray LaHood today announced a final rule that employs the latest research in driver fatigue to make sure truck drivers can get the rest they need to operate safely when on the road. The new rule by the U.S. Department of Transportation's Federal Motor Carrier Safety Administration (FMCSA) revises the hours-of-service (HOS) safety requirements for commercial truck drivers.

"Trucking is a difficult job, and a big rig can be deadly when a driver is tired and overworked," said Transportation Secretary Ray LaHood. "This final rule will help prevent fatigue-related truck crashes and save lives. Truck drivers deserve a work environment that allows them to perform their jobs safely."

As part of the HOS rulemaking process, FMCSA held six public listening sessions across the country and encouraged safety advocates, drivers, truck company owners, law enforcement and the public to share their input on HOS requirements. The listening sessions were live webcast on the FMCSA Web site, allowing a broad cross-section of individuals to participate in the development of this safety-critical rule.

"This final rule is the culmination of the most extensive and transparent public outreach effort in our agency's history," said FMCSA Administrator Anne S. Ferro. "With robust input from all areas of the trucking community, coupled with the latest scientific research, we carefully crafted a rule acknowledging that when truckers are rested, alert and focused on safety, it makes our roadways safer."

FMCSA's new HOS final rule reduces by 12 hours the maximum number of hours a truck driver can work within a week. Under the old rule, truck drivers could work on average up to 82 hours within a seven-day period. The new HOS final rule limits a driver's work week to 70 hours.

In addition, truck drivers cannot drive after working eight hours without first taking a break of at least 30 minutes. Drivers can take the 30-minute break whenever they need rest during the eight-hour window.

The final rule retains the current 11-hour daily driving limit. FMCSA will continue to conduct data analysis and research to further examine any risks associated with the 11 hours of driving time.

The rule requires truck drivers who maximize their weekly work hours to take at least two nights' rest when their 24-hour body clock demands sleep the most - from 1:00 a.m. to 5:00 a.m. This rest requirement is part of the rule's "34-hour restart" provision that allows drivers to restart the clock on their work week by taking at least 34 consecutive hours off-duty. The final rule allows drivers to use the restart provision only once during a seven-day period.

Companies and drivers that commit egregious violations of the rule could face the maximum penalties for each offense. Trucking companies that allow drivers to exceed the 11-hour driving limit by 3 or more hours could be fined \$11,000 per offense, and the drivers themselves could face civil penalties of up to \$2,750 for each offense.

Commercial truck drivers and companies must comply with the HOS final rule by July 1, 2013. The rule is being sent to the Federal Register today and is currently available on FMCSA's Web site at <http://www.fmcsa.dot.gov/HOSFinalRule>.



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INDIANAPOLIS TRAFFIC CLUB APPLICATION FOR MEMBERSHIP

ITC Objectives: To promote closer relationships through networking, building mutual understanding among members and to stimulate education in transportation, warehousing, logistics, and supply chain management.

Date of Application: _____

Please check one:

- Individual Membership - \$30 per person, per year
- Corporate Membership - \$25 per person for 4 individuals or more within a company.
Please fill out separate applications for each individual.
- Student Membership - \$10 per person, per year

I have enclosed the appropriate membership dues for one year's membership starting from the date of this application. Note: For Corporate Memberships, dues must be paid in full for all members upon submission of applications.

Name: _____

Company: _____

Job Title: _____ Phone: _____

Street Address / PO Box: _____

City, State, Zip: _____

Home Address: _____

City, State, Zip: _____

Email: _____ Over 21? Y / N Former Member? Y / N

Send ITC correspondence to me via email

Send ITC correspondence to me by mail Home address or Office address

I hereby apply for membership in the Indianapolis Traffic Club, Inc. and agree to abide by all the laws, rules and regulations of the club.

Signature: _____

How did you hear about us? another member - Name of Member: _____

website brochure word-of-mouth

Please mail this application along with dues to : Indianapolis Traffic Club, Secretary / Treasurer
PO Box 2542, Indianapolis, IN 46206

For Secretary Use Only

Paid: \$ _____ Check Number _____

Cash _____ On _____ Approved by Board of Directors Y / N

Membership No. _____

Membership Group _____

EVENTS

Looking Ahead at ITC's 2012...

We are excited about the year ahead and look forward to seeing everyone at events. **Please add the dates in bold to your calendar.** As final dates become available, they will be updated here.

March 3rd (Saturday)	Morty's Comedy Club
April/May <i>final date TBA</i>	Spring Golf Outing
May <i>final date TBA</i>	Suite Day at the Track
July 12th (Thursday)	Indians Baseball Game
July/August <i>final date TBA</i>	Steak Fry
August/September <i>final date TBA</i>	Fall Golf Outing
September 20th (Thursday)	Old Timer's Dinner
October <i>final date TBA</i>	Educational Event (TBA)
November 8th (Thursday)	ITC Annual Dinner

Every month, starting in March, ITC will hold a First Thursday Happy Hour at Tavern on South, downtown.

Coming up next:
Thursday, March 1 | 6:00pm

Meet us at:
Tavern on South
(just north west of
Lucas Oil Stadium)
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INDIANAPOLIS TRAFFIC CLUB, INC.
PO BOX 2542
INDIANAPOLIS, IN 46206

ADDRESS CORRECTION REQUESTED

Welcome New ITC Members

Matt Steininger

Xtra Lease
recommended by Mike Trotter

Kevin Kavas

Schneider National
Joined via website

Krista Haynes

MED/Dispose, Inc.
recommended by Barb Randall

Cory Edgington

Langham Logistics
recommended by Cathy Langham

Beth Gresehover

Go-To Transport
recommended by Barb Hunt

Barry Copelin

Commercial Transport, Inc.
Joined via website

Josh Massariu

Morgan Keegan
recommended by
Jeremy Reymer/IMTA

Branden Renner

Morgan Keegan
recommended by
Jeremy Reymer/IMTA

TOYOTA CHOOSES LOCAL LOGISTICS COMPANY FOR MULTI-YEAR LOGISTICS CONTRACT

(reprinted from www.elangham.com)

Langham Logistics lands deal to manage the marketing distribution for Toyota Motor Sales, Inc.

INDIANAPOLIS, January 16, 2012 – Langham Logistics has agreed on a 3 year contract with Toyota Motor Sales, Inc. to manage a logistics operation in Los Angeles, CA. This operation handles the fulfillment and distribution of Toyota's marketing materials, its trade show events, and also the distribution of merchandise to dealerships throughout North America. Langham has added 50 employees to its staff in California, and will operate a 90,000 square foot warehouse in Compton.

In addition to managing the fulfillment group, Langham will manage administration, graphics and print purchasing as well as a small personal transport service at Toyota Motor Sales headquarters in Torrance, CA. The Toyota "South Campus" where the transport service operates is a 40 acre office park with over 625,000 square feet of office space. All of the vehicles are run on electric power and have zero emissions, meeting the green standards set by Toyota Motor Sales, Inc.

Stay up to date with all the news from Langham Logistics and its customers with the Langham Logistics blog (www.elangham.com) and on Twitter - @LanghamLogistics.

About Langham Logistics: Langham Logistics, Inc. is a 23-year-old global freight management organization specializing in supply chain optimization and consulting services, domestic and international transportation, fulfillment, warehousing and distribution operations. Langham operates from a global logistics center in Indianapolis, IN and maintains strong partner relationships across the globe to assist with tactical operations for its customers.